

Effective Supplier Engagement

Maintaining an ethical and sustainable supply chain requires effective supplier engagement. However, program holders often find it overwhelming to engage with suppliers while managing their core activities. That's where our Supplier Engagement Services come in. With our expertise and resources, we can help you maximize the benefits of your Sedex membership, streamline your supplier engagement processes, and drive impactful sustainability outcomes.



The Benefits of Supplier Engagement Services

- 1. Time and Resource Efficiency**

Engaging with suppliers can be a time-consuming task that diverts your focus from core activities. By outsourcing supplier engagement to our expert team, you can save valuable time and reallocate resources to other essential business operations. Our streamlined processes and specialized knowledge enable efficient supplier onboarding, ongoing support, and periodic check-ins for feedback.
- 2. Credibility Boos**

Demonstrating a commitment to ethical business practices and sustainability enhances your company's reputation and credibility. By leveraging our services, you can align your supply chain with ethical standards and gain credibility among stakeholders and the broader market. We help you build a lasting value system that resonates with customers and partners.
- 3. Dedicated Expertise**

Engaging suppliers and driving sustainability requires specialized knowledge and skills. Our team of seasoned professionals possess the expertise needed to effectively engage with suppliers, promote ethical practices, and provide compliance. We guide you through Sedex features, benefits and help with account creation, Self-Assessment Questionnaire (SAQ) completion, and document uploads. With our support, you can navigate the complexities of supplier engagement with confidence.



The expert in our Customer Success team, responsible for Supplier Engagement Services, will guide you through architecting, deploying, integrating, and operationalizing your supplier engagement across your supply chain. As a buyer, you will provide your relationship manager with a list of suppliers for engagement. Sedex will then provide you with a data template to fill in one or multiple branches.

Our Engagement Services Representative (ESR) is here to make things happen! They'll dive deep into the data, strategize, and set up a program that delivers outstanding results. Working closely with your organization, the ESR will craft a clear roadmap, outlining the program's goals and key milestones.

Once we've nailed down the program setup, it's go-time for our service engagement projects. For 12 exciting weeks, our ESR will proactively reach out to suppliers, spreading the word about our remarkable service and enlightening them on the countless benefits it offers. We'll host targeted webinars and arrange online meetings to maximize engagement. And we won't stop there! With our ingenious 3x3x3 outbound reach approach (3 weeks - 3 calls - 3 emails), our Sedex ESR will be by their side, guiding suppliers through the completion and execution of the Self-Assessment Questionnaire.

Starting from week 4, get ready for the Sedex Weekly Status Report (WSR) – your go-to for regular updates on engagement progress. With Sedex Supplier Engagement Services by your side, completing the SAQ is a breeze, thanks to support from discovery meetings and calls. Count on us for a 100% completion rate.

Your dedicated project manager will be your trusted partner, overseeing everything from operation management to progress tracking and feedback. As key stakeholders and decision-makers, they'll handle all the data on your behalf, providing seamless coordination with internal stakeholders. Our programme goals, jointly established by you, the buyer, and Sedex Supplier Engagement Services, lay out the project details, program goals, and key performance indicators (KPIs). Get ready to make progress!

As part of our engagement services, we offer language support (including Spanish, French, Chinese, Japanese, and Italian) to facilitate enhanced communication with the suppliers. After biweekly reporting by the Sedex ESR, a buyer-Sedex debriefing call will occur at the end of the project. This session will cover lessons learned, define corrective actions, and agree on the outcomes for the next steps.

We are committed to providing a comprehensive and efficient supplier engagement experience, ensuring the success of your sustainability initiatives in the supply chain.

Finding the Right Mix of Services

Every business has unique needs regarding supplier engagement. We understand that a one-size-fits-all approach may not be suitable. That's why we work closely with you to find the right mix of services that align with your goals and accelerate the value of your Sedex membership. Whether you require post-onboarding support, ongoing training, technical assistance, or periodic check-ins, our tailored services provide a seamless and efficient supplier engagement process.

Mapping Your Supply Chain for Maximum Sustainability Benefits

Sustainability is a key driver in today's business landscape. Our Supplier Engagement Services go beyond compliance and help you achieve maximum sustainability benefits throughout your supply chain. We help in recruiting suppliers, conducting SAQ profiles and research, and organizing onboarding efforts such as bi-weekly reporting, 3x3x3 enhanced communications, dashboards, and KPIs. With our specialized knowledge, we guide you in adopting sustainable practices, improving supply chain transparency, and enhancing environmental and social impact.

Act

Book a Consultation with our Engagement Services Representative: Ready to unlock the full potential of Sedex membership and accelerate your supplier engagement efforts? Take the next step by booking a 20-minute consultation with our subject matter experts. During this consultation, we will discuss your specific needs, answer any questions you may have, and provide guidance on how our Supplier Engagement Services can benefit your business. To book your consultation, simply fill out the form below.

[Complete Form](#)



Cost and Resource Efficiency

We understand the importance of cost and resource optimization in today's competitive business landscape. By outsourcing your supplier engagement to our expert team, you can expect up to 66% cost savings compared to in-house efforts. This financial efficiency allows you to allocate resources strategically, providing maximum return on investment and driving your sustainability goals forward.

In conclusion, Sedex Supplier Engagement Services offers a holistic approach to architect, deploy, integrate, and operationalize supplier engagement in your supply chain. Our expert team, dedicated project manager, and in-house language support provide a seamless process from data collection to SAQ completion. By leveraging our services, you can accelerate your sustainability goals, drive transparency, and enhance supplier relationships. With regular reporting and debriefing sessions, we provide continuous improvement and actionable insights. Trust Sedex to maximize the value of your membership and achieve long-term sustainable success in your supply chain. Take the next step by booking a consultation with our experts and embark on your journey towards responsible and ethical supply chains.

Sedex Supplier Engagement Services empower businesses to engage and onboard suppliers, effectively, accelerating ethical compliance and sustainability in their supply chains through Sedex platform membership. Our professional services offer a cost-effective, efficient, and expert solution that drives positive change, builds stronger supplier relationships, and enhances your business credibility. With our support, you can save time, money, and resources while driving a sustainable future for your supply chain.

Book a consultation today to unlock the full potential of your Sedex membership and maximize your supplier engagement outcomes.

[Book Your Consultation](#)

Summary

1. Tailored services to find the right supplier engagement mix for each business.
2. Going beyond compliance and focus on achieving maximum sustainability benefits throughout your supply chain.
3. Cost savings of up to 66% compared to in-house efforts.
4. You can book a consultation with Sedex experts to discuss the specific needs and benefits of the Supplier Engagement services.
5. A holistic approach to supplier engagement that helps you achieve your sustainability goals, drive transparency, and enhance supplier relationships.